KAUFHOLD & REVEILLAUD, Avocats

Lawyers in Luxembourg

1

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

2

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

• 29 October 2018, Luxembourg

• Presentation @ Chambre de Commerce Luxembourg :
11:00 - 12:00 - 30 minutes of presentation, 10 minutes Questions & Answers
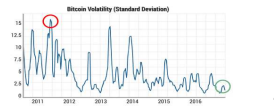
• Jeff Braun, avocat @ Kaufhold & Réveillaud, Avocats

3

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

- Nota bene : Bitcoin, Blockchain and Distributed Ledger Technologies (DLT) = Dynamic and controversial subject, especially regarding future regulation. Regulators around the world are beginning to take positions on it in a way that is far from unanimous. The reader is therefore invited to consider the date of this document.

- Disclaimer : The content is educational, informative for lawyers or other professionals on technology known as Distributed Ledger Technologies (DLT) / Blockchain in order to better understand/grasp the related current, future regulatory challenges and impacts on different industries. The present content is thus not constitute legal advice, nor is it a recommendation to invest in cryptographic assets (e. g. Bitcoin). To date, the term e.g. "cryptographic asset" is not a legal term, but a technological or economic one.

- Risk of conflict(s) of interests: I personally hold certain cryptographic assets, mainly out of intellectual curiosity.

BANK AT YOUR OWN RISK

Bitcoin Volatility (Standard Deviation)

4

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Summary of the presentation:

- 1/ Bitcoin and Blockchain: Notions and concepts?

- 2/ Bitcoin in numbers?

- 3/ What does this mean for different people, actors and institutions?

- 4/ De facto, what is it?

- 5/ Finally, what is the legal impact of Bitcoin and its challenges in an AML/CTF context?

5

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach
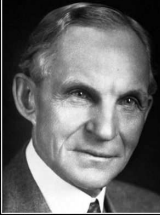
- Technology : disruptive, maybe revolutionary
- Problems : new matter, strongly technologic, complex, dynamic
- Personal observation : Some unorchestrated misinformation: many press articles suffer from a substantial lack of research
- Terminology sometimes unfortunate because confusing / crypto jargon: *Virtual Currencies, Initial Coin Offerings (ICO), Smart Contracts, Fiat-currency* (legal tender)
- Recommended sources : www.coinmarketcap.com (global market data) ; www.coindesk.com (specialized press)
- Personal recommendation : Avoid understanding Blockchain and DLT technology while ignoring Bitcoin (BTC market dominance = +- 50% / MarketCap = $ 215 Billions for 2000 cryptoassets)

6

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach
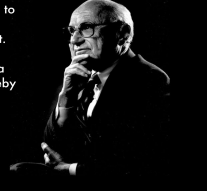
It is well enough that people of the nation do not understand our banking and monetary system, for if they did, I believe there would be a revolution before tomorrow morning.

— Henry Ford —

AZ QUOTES

7

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

"I think that the Internet is going to be one of the major forces for reducing the role of government. The one thing that's missing, but that will soon be developed, is a reliable e-cash, a method whereby on the Internet you can transfer funds from A to B without A knowing B or B knowing A."

- Milton Friedman, 1999

July 31, 1912 – November 16, 2006 - was an American economist who received the 1976 Nobel Memorial Prize in Economic Sciences

8

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

2008: Release of the Bitcoin Whitepaper by Satoshi Nakamoto:
Bitcoin = A Peer-to-Peer Electronic Cash System by
(Bitcoin White Paper)

9

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Definitions / Concepts / Functioning

Bitcoin = is a peer-to-peer (P2P), permissionless, encrypted, digitally-native and internet-based, censorship-resistant, transaction-network with distributed trust by design (no central authority / trust agent).

Bitcoin = a internet protocol and an open-source software

Bitcoin = distributed cryptocurrency / Cryptoasset

Bitcoin = an electronic P2P payment system with an inbuilt digitally-native cryptocurrency

10

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Definitions / Concepts / Functioning

bitcoins have properties of a money-like good/commodoty. They are portable, durable, divisible, recognizable, fungible, scarce and difficult to counterfeit.

New bitcoins are created/issued via decentralized distribution as a reward for a process known as mining. Mining consists in contributing hashpower (computing power) to the Bitcoin network.

Bitcoin is a deflationary "currency/asset": supply cap 21M, current supply approx. 18M (also called "digital gold")

Bitcoin = internet phenomenon that gave rise to cryptofinance. Bitcoin is the first successful implementation of a decentralised cryptocurrency

NB: There is no Bitcoin computer, no Bitcoin company, no Bitcoin

11

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Definitions / Concepts / Functioning

• Precise technological innovation of Bitcoin : Satoshi Nakamoto solved the « digital double-spending-problem » leading to digital authenticity and rise of distributed-trust networks

12

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

WTF is The Blockchain? (www.hackernoon.com, IN : 3500 words, 16 minutes of reading)

A **block chain** is a transaction database shared by all nodes participating in a system based on the Bitcoin protocol. A full copy of a currency's block chain contains every transaction ever executed in the currency. With this information, one can find out how much value belonged to each address at any point in history.

Every block contains a hash of the previous block. This has the effect of creating a chain of blocks from the genesis block to the current block. Each block is guaranteed to come after the previous block chronologically because the previous block's hash would otherwise not be known. Each block is also computationally impractical to modify once it has been in the chain for a while because every block after it would also have to be regenerated. These properties are what make bitcoins transactions irreversible. The block chain is the main innovation of Bitcoin.

https://en.bitcoin.it/wiki/Block_chain

13

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

14

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Cryptographic hash function :

Each transaction on the blockchain is subject to a cryptographic imprint, equivalent to a bar code. This confirmation grants an immutable and unalterable character of the transaction.

15

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach
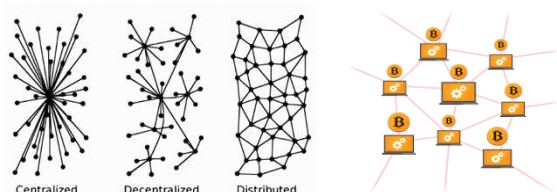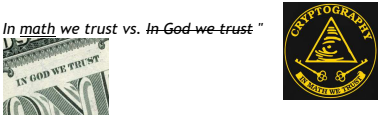
E-Wallet interface

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Bitcoin means many different things to different persons/actors/organisations

19

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

20

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

For IT/Computer Scientists : Bitcoin = a new internet protocol which is also a network
Emergence of a new internet infrastructure known as « Internet of Value »
(HTML web protocol = « Internet of Communications »)

Centralized   Decentralized   Distributed

21

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

For Internet libertarians, of the so-called "cypherpunk" movement

Cypherpunks: *" Bitcoin = Initial « hack » of the central bank power system "*

Cypherpunks: *" In math we trust vs. ~~In God we trust~~ "*

Cypherpunks: *" Bitcoin is not a bubble, Bitcoin is the pin "*

Central Bankers: *"Give me control of a nation's money and I care not who makes its laws."*

22

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach
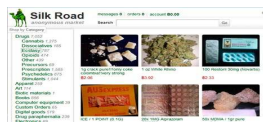
For central banks: Systemic competition through the birth of a digitally born currency, without state control, decentralised/anarchist, resistant to censorship and even deflationary

23

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

For criminal activities in the dark-net : Censorship-resistance !

TOR anonymizing network

Documentary : Banking on Bitcoin

24

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

For industries in « Shadow banking » and/or « Offshore » : De facto rebirth of the "banking secrecy" » through a technological fact

25

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

For states under international sanctions/embargo : means of circumventing financial sanctions impeding their international trade (e.g. North Korea, Iran, Venezuela).
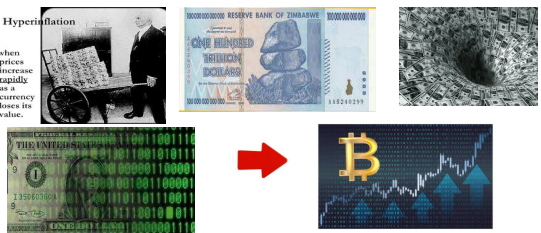
26

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

For economies suffering from hyperinflation: If there is an adoption of cryptographic currencies by the population = possible "fatal blow" to the legal tender moey-system and a situation in which it will be highly difficult to re-establish a stable legal tender (e.g. Venezuela et Zimbabwe).

27

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

<u>For entrepreneurs in technology</u> : Finally a business model for so called « Open Source » projects & a new fundraising tool, called Initial Coin Offering (ICO), supposedly unregulated and resistant to censorship with a global reach.

ERC20

Initial Coin Offering (ICO) (rather: Public Token Sale) :
In reference to an IPO (intial public offering), an ICO is a DLT-driven fund-raise technique. A venture that needs to finance a project issues digital tokens for a kind of crowdfunding, like shares - which it sells to the public in exchange for bitcoin or ether.

28

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach
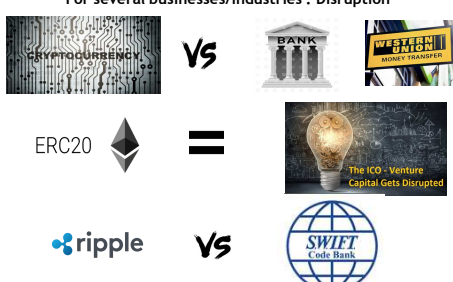
<u>For investors</u> : A new type of asset class (digital/cryptographic assets), which up to this day has no specific legal-framework on EU-level

29

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

For several businesses/industries : Disruption

VS

ERC20 =

ripple VS SWIFT Code Bank

30

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Main reason for deep disruption:
a technology for des-intermediation through distributed-trust networks

31

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

How to approach cryptocurrencies ?

32

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

What are we facing from a "technological facts" perspective?

Cryptocurrencies like Bitcoin:

(i) a bearer instrument

(ii) Digitally-native = immaterial (digital yes, but virtual ?)

(iii) Supposedly censorship resistant

(iv) Depending on the internet, of global reach

33

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach
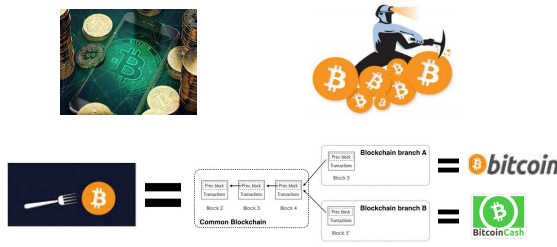
(i) Bearer Instrument (Peer to Peer (P2P) & Permissionless in case of Proof of Work protocol, e.g. Bitcoin)

34

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

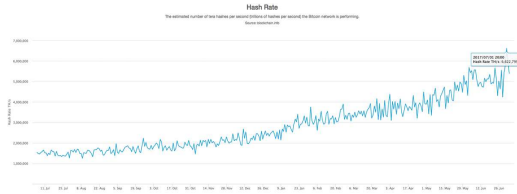**(ii) Digitally-native (pre-mined = coded / mined / hard forked)**

35

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

(iii) Supposedly censorship resistant

36

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Hash Rate
The estimated number of tera hashes per second (trillions of hashes per second) the Bitcoin network is performing.
Source: blockchain.info

2017-07-01 00:00
Hash Rate TH/s: 5,833,739

Bitcoin hashrate exceeded six exahash/s (6.000.000.000,- Gigahash/s) on 1st of July, 2017
In 2013, the bitcoin network was already 250 x more performant than the 500 most powerful supercomputers combined !

37

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Fundamental rights : Transaction of bitcoin = Freedom of speech, communication

Prohibiting P2P transactions of cryptocurrencies in most occidental democracies would be legally equivalent to prohibiting writing a letter or rather sending an encrypted message.

Example : theoretically possible to le   n's private key by heart / possible to broadcast it over a screen screen

38

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Accounting: Accounting for crypto-assets (IFRS)

IFRS (#)
Accounting for crypto-assets

EY mentions a paper based on research in IFRS litterature released in 2016 by the Australian Accounting Standards Board (AASB) that found that a digital currency meets the definition of intangible assets, as defined in *IAS 38 Intangible Assets*, because a digital currency is an identifiable nonmonetary asset without physical substance.

Conclusion by EY: always a case by case

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Tax law / Accounting : **in practice often treated as a commodity**

Lux chart of accounts (temporary solution):
2358 Other securities held as fixed assets
5088 Other miscellaneous securities

40

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Capital markets law (stock exchange regulations) :
A new securitisation and/or distribution and/or fundraising tool

List of different regulators issuing alerts regarding ICOs, ww.IOSCO.org

41

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

In scope of the EU AIF Directive as « **Other Assets** » = current provisory solution
AIF = **Alternative Investment Fund**

42

Cryptographic tokens: The major regulatory challenges of a
digitally-native bearer instrument of global reach

Storage of cryptographic assets:

Cryptoassets custody multi-signature cold storage services: www.BitGo.com

43

Cryptographic tokens: The major regulatory challenges of a
digitally-native bearer instrument of global reach

A range of challenges/risks in a AML / CTF context:

44

Cryptographic tokens: The major regulatory challenges of a
digitally-native bearer instrument of global reach

How to approach cryptoassets in a AML/CTF context?

Bitcoin: A Peer-to-Peer
Electronic Cash System

**Mr. Jay Clayton (USA, SEC, Chairman),
during the audience at the US senate on
6th of February 2018:**

"[…] *Market participants should treat
payments and other transactions made in
cryptocurrencies as if they were nothing
more than a cash transfer from one party
to the other.* […] »

45

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Cryptocurrencies tracking technologies:
Risk-scoring for cryptofunds' origins in context of AML/CTF

SCORECHAIN   • www.scorechain.com (Luxembourg)

NEUTRINO   • www.Neutrino.nu (Italie, Milan)

CHAINALYSIS   • www.chainalysis.com

• www.coinfirm.io

• www.elliptic.io

46

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Cryptocurrencies known for their anonymity / non-tracability, so called « *Privacy Coins* »

MONERO

ZCASH   DASH
                Digital Cash

47

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Future of the Compliance Manager = Data/Audit analysis of DLT data

Audit

www.blockchain.info
www.tokendata.io

48

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

The best long-term and fully compliant "cryptoasset" currently available on the market?

49

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Luxembourg/CSSF: Licensed/supervised cryptoassets firms

Bitstamp   www.bitstamp.net is the oldest crypto trading platform in the world and the first approved crypto firm in the EEA. Payment institution license since 26.04.2016 and supervised by the CSSF.
(CSSF authorisation n° Z00000012)

bitFlyer   www.bitflyer.com/en is a Japan based crypto trading platform. EU Payment institution license and supervised by the CSSF. Currently licensed in Japan, EEA, 43/50 US states.
(CSSF authorisation n° Z00000016)

SNAPSWAP   www.snapswap.eu blockchain-driven payment services firm. EU e-money license.
(CSSF authorisation n° W00000007)

50

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Knowledge!

51

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

52

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

Andreas Antonopoulos
@aantonop

"Interview at London Real" – Andreas Antonopoulos

53

Cryptographic tokens: The major regulatory challenges of a digitally-native bearer instrument of global reach

54

Contacts: Kaufhold & Réveillaud, Avocats

Jeff Braun
Avocat
j.b@kr-legal.lu
braunjeff@gmail.com
LinkedIn
+352 691 85 83 10

Kaufhold & Réveillaud, Avocats
www.kaufholdreveillaud.lu

20, avenue Marie-Thérèse
L-2132 Luxembourg

Phone: +352 444 222 1
Fax: +352 444 222 333
Email: contact@kr-legal.lu

Emmanuel Réveillaud
Partner
e.r@kr-legal.lu

55